



RGJ3 Group es un ejemplo de la esencia del Networking desde su creación allá en la década de los 50s.

Es el resultado de varios años de colaboración entre sus socios y el conocimiento de sus respectivos mercados en ámbitos nacionales / internacionales (EE.UU, Oriente Medio, Asia, y España), de sectores tan variados como son el comercio, los servicios, las industrias... y nuevos mercados emergentes.



Es el acuerdo de puesta en común para establecer una sinergia a ambos lados del Atlántico (EE.UU / España) para desarrollar Alianzas Internacionales entre proyectos personales y empresariales. Desde la industria de Higiene y seguridad (Ozono), el textil (Lady Belty), la alimentación y pesca, el mundo de los colores (LANCO), la creación y diseño & displays (Display Design & Sales), reparación de fugas tubería (NRI Syntho Glass).

Perfiles personales (mosaico foto de los socios) y breve descripción de áreas de conocimiento personal.

		
<p style="text-align: center;"><b>Rick Khun</b> <b><u>Business Development Professional</u></b></p> <p>Building Materials / DIY / Specialty Coatings / Consumer Goods / Household Products / Hospital Products</p> <p>Culturally astute global executive who is entrepreneurial, result's oriented professional business builder with over twenty years of successful brand creating and brand building experience, both internationally and domestic.</p> <p><b><u>Core Competencies Include:</u></b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Branding</li> <li><input type="checkbox"/> New Product Development/Launch</li> <li><input type="checkbox"/> International Marketing</li> <li><input type="checkbox"/> Advertising</li> <li><input type="checkbox"/> Product Management</li> <li><input type="checkbox"/> Merchandising</li> <li><input type="checkbox"/> Sales</li> <li><input type="checkbox"/> Distributor/Dealer Management</li> <li><input type="checkbox"/> Market Research</li> </ul> <p><b><u>Professional Experience</u></b></p> <p>Function as a customer's (outsourced) International Sales and Marketing arm. Establish and manage overseas business opportunity for clients specializing in products used in and around the home. Clients included are:</p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Sherwin – Williams</li> <li><input type="checkbox"/> Red Devil Company</li> <li><input type="checkbox"/> Litex Incorporated</li> <li><input type="checkbox"/> Tionicon Incorporated</li> <li><input type="checkbox"/> Absolute Coatings, Incorporated</li> <li><input type="checkbox"/> Minwax</li> </ul> <ul style="list-style-type: none"> <li>● Launched Minwax wood stains in Home Depot's first store in South America (Chile).</li> <li>● Established three client product lines in China's first ever home center store in Tianjin, China.</li> <li>● Launched three new Red Devil products in Japan, resulting in doubling of sales.</li> <li>● Set up and managed China distribution resulting in "0" to 4 million dollar sales in three years for Thompson's Water Seal.</li> <li>● Generated numerous sales opportunities as an export agent for a variety of client's portfolio of products</li> </ul>	<p style="text-align: center;"><b>Alejandro Hernandez Alfageme</b></p>	<p style="text-align: center;"><b>José M. Vicos López</b> <b><u>Business Provider &amp; Alliance</u></b></p> <p><b>Via Business Solutions S.L (A Coruña) 2007 - 2016</b></p> <p>Technology, consulting &amp; advisor for multisectoral large Corporations / Small and Medium Enterprises (SMEs) Partner entrepreneur in the creation of Via Business Solutions, as a consulting company of new technologies and emerging businesses: New Technologies Hand Free ID / Electronic Color label (LableHeadway) / FrioX® Ice Wrap / Export Sales CHIP Bonilla a la vista (South Korea)</p> <p style="text-align: center;"><b>Softgal Gestión 2005 - 2006</b></p> <p>Sales COE business partner for SAP R/3 implementation for Spain for multisectoral &amp; large Corporations.</p> <p style="text-align: center;"><b>Fujitsu España Service S.A 2002 - 2005</b></p> <p>Managing director for government projects all sorts (Military / Art and Culture / State Government / Museums).</p> <p style="text-align: center;"><b>ECISA-IECISA 1988 - 2002</b></p> <p>Account Manager for multisectoral solutions in north of Spain (Galicia, P.Asturias, Cantabria).</p> <p style="text-align: center;"><b>Other (1978 – 1998)</b></p> <p>EINSA (Sales) INDEGA (Programmer) Sistemas Master VD (Product Manager) I.D.I.S.A (Product Manager) TG Ibérica SA (Consultant) S.S.I.H. (UK – London), CPD B.O.C Datasolve Limited (UK - London), CPD</p>